



Lucy Berry
**Business Development
Director**

EY

Start today. Change tomorrow.



Welcome

Who am I and what led me here?

My career so far

2002 - 2007

MA French and Italian at University of Glasgow

Erasmus year at Université Lumière in Lyon, France

Semester at Università per Stranieri in Perugia, France

Summer jobs: Waitress and au pair in Italy

Internship at UBS investment bank

2008 - 2009

Targeting Innovation, Glasgow – Germany, Poland, France, Austria

Office Manager in Brisbane, Australia

2009 - 2014

Aberdeen

Ecosse Subsea – Brazil, Mexico, USA

Aupec – Canada, USA

Maxwell Drummond - Canada

2014 - present

EY Aberdeen

Business Development Manager

Secondment to Confederation of British Industry, London

Business Development Director

Some skills developed through studying modern languages

Effective communication

Confidence

Solo travelling experience

Clarity

Flexibility

Organisation

Networking

Research

Listening

Critical thinking

Building relationships

International outlook

History, culture, sociology, politics, linguistics...

Currency conversion

Openness to trying new things



The company I work for

Who are EY and what do we do?

Get to know us

As a leading professional services firm, we help organisations make better decisions about business, finance and technology. Our purpose is to build a better working world.



150

Countries we're in

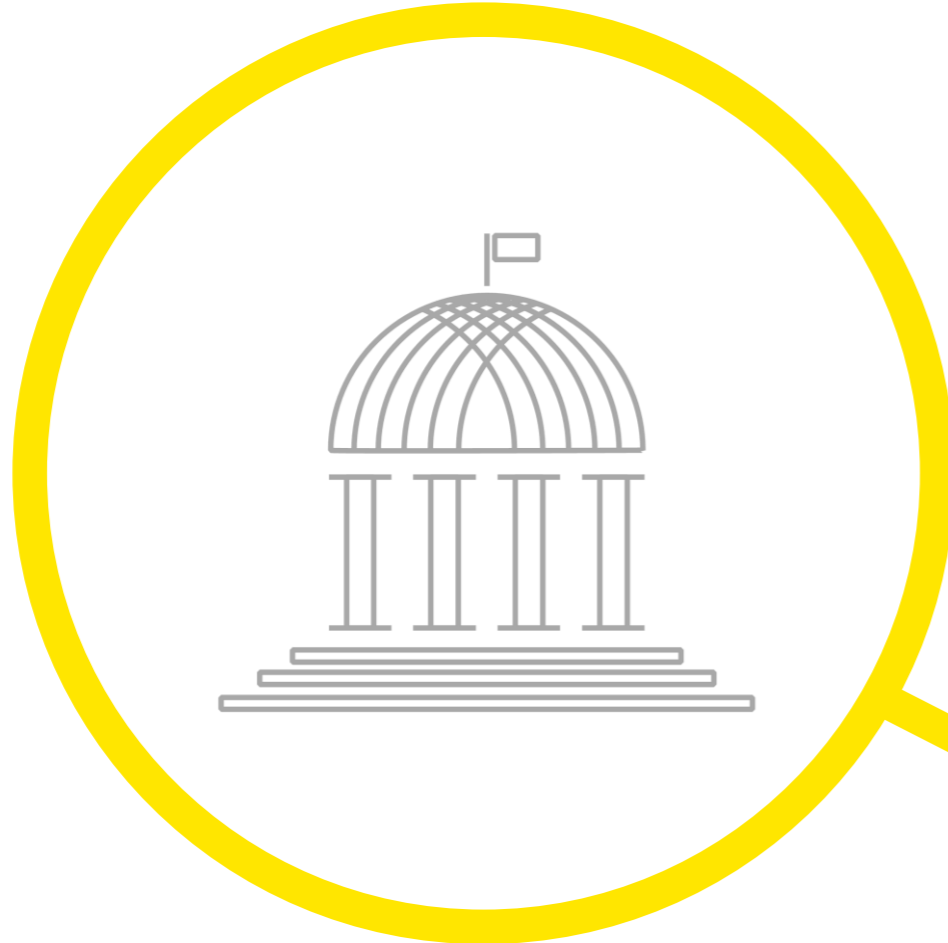
US\$34.8bn

Last year's revenue

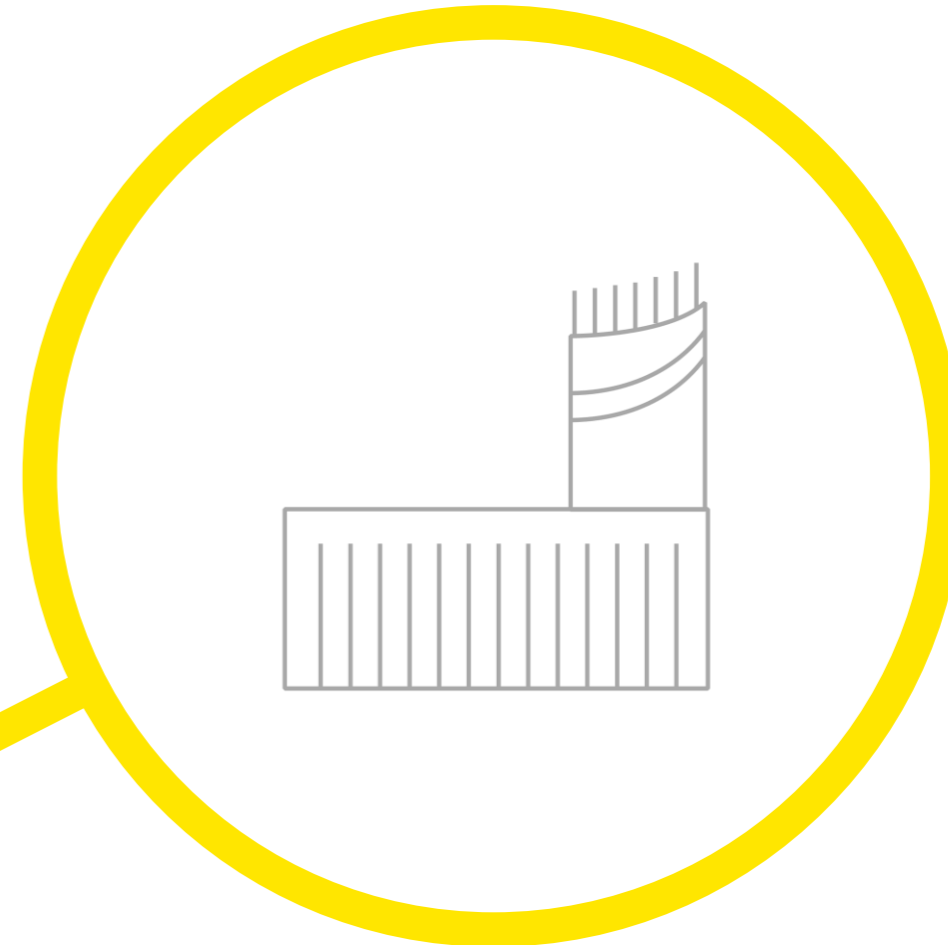
260k

EY people worldwide

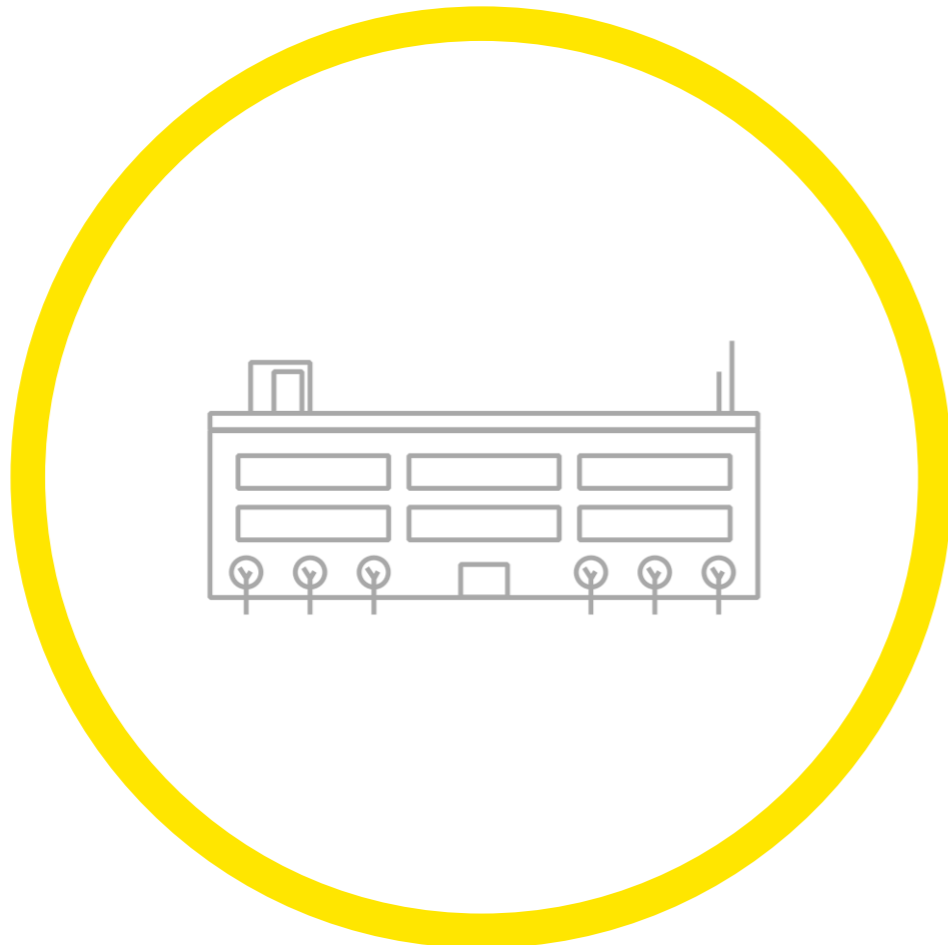
Governments



Global banks



Local and international clients in all industries



Local start-ups



Tech corporations

**Which
service line
is best
for you?**

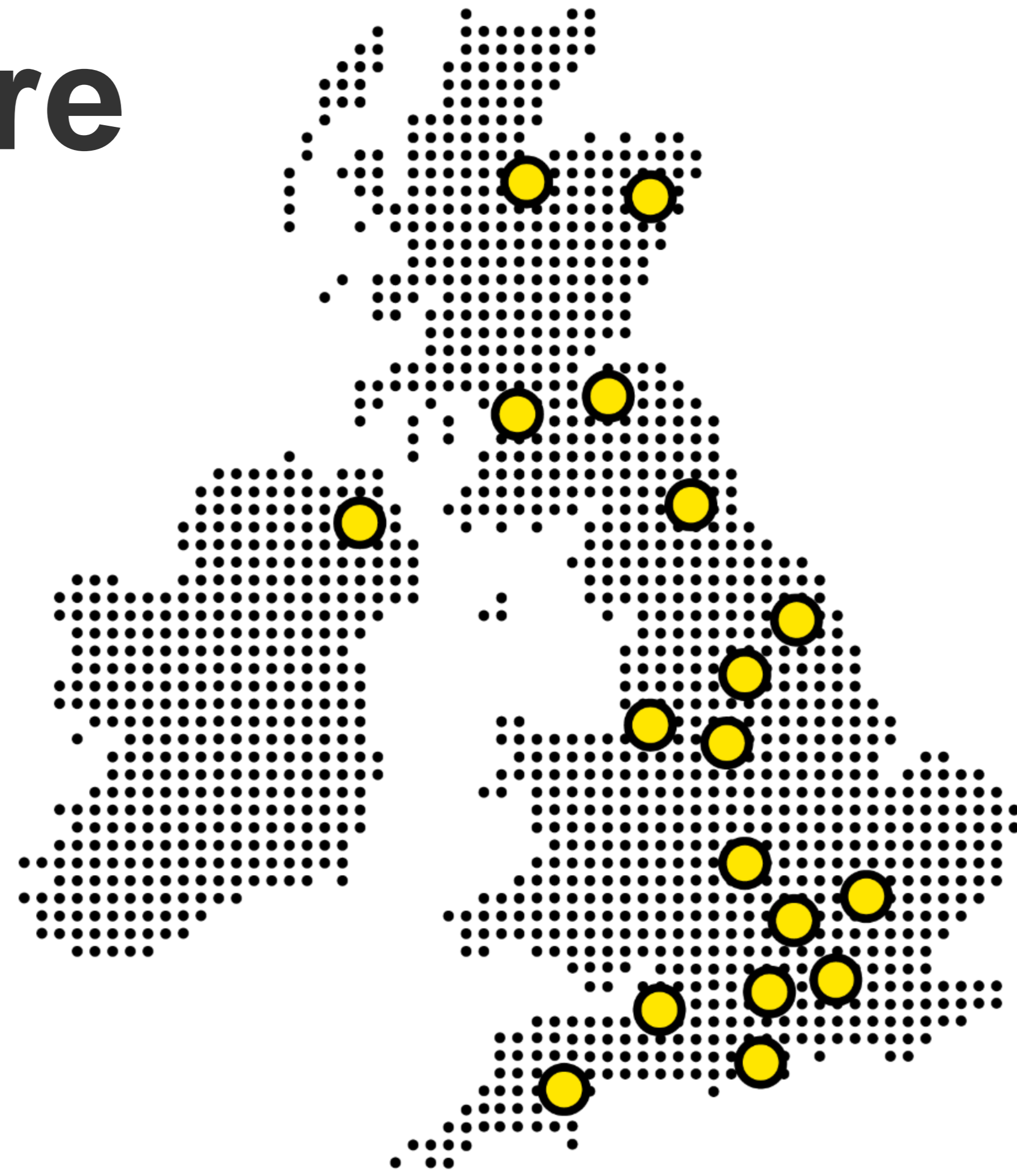
Transactions

Assurance

Tax

Consulting

Where we're based in the UK



- Aberdeen
- Belfast
- Birmingham
- Bristol
- Cambridge
- Edinburgh
- Exeter
- Glasgow
- Hull
- Inverness
- Leeds
- Liverpool
- London
- Luton
- Manchester
- Newcastle upon Tyne
- Reading
- Southampton

Emotional intelligence

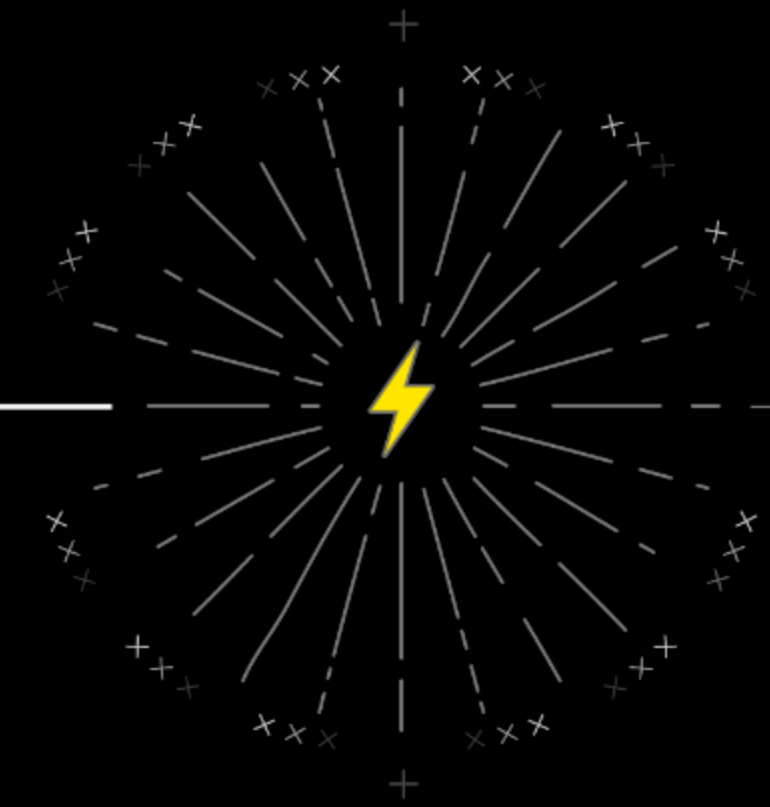


Complex problem solving



Future skills

Creativity



Collaboration



Cognitive flexibility





Discover EY

Our programmes and application process

A quick guide to our different programmes for school students and university graduates

1 week

EY Business Academy

Perfect for students in Year 12 (England and Wales) or S5 (Scotland).

4.5 years

EY Business Apprenticeship

Perfect for students who are studying towards, or have completed 3 A-Levels, Scottish Highers or equivalent.

3 years

EY Graduate Programme

For students who are studying towards or have completed an undergraduate degree.

- Assurance
- Tax
- Transactions
- Consulting

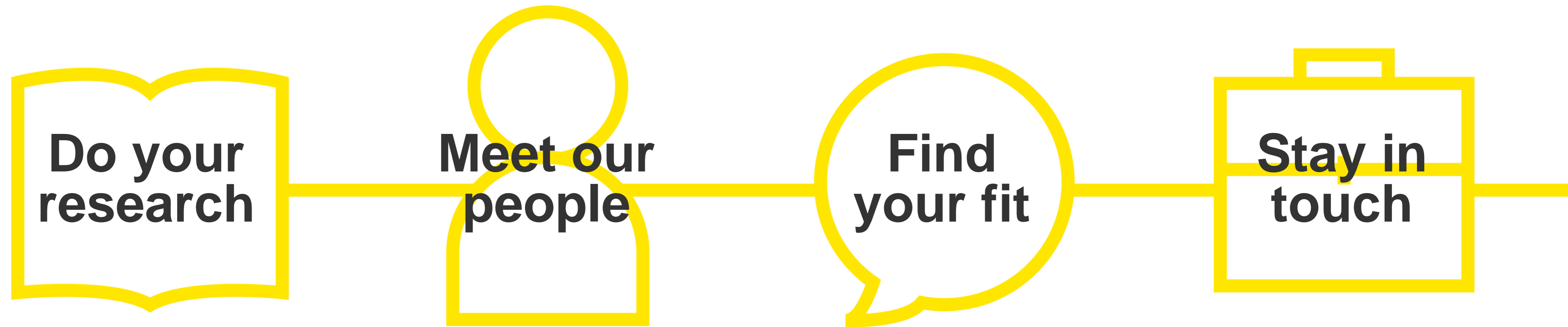
Business Academy

- For 5th year students
- Must be completing 5 highers or aiming to over 2 years (any subjects)
- One week paid work experience (29th July-2nd August 2019)
- Can secure a place on Business Apprenticeship programme after school

Business Apprenticeship

- 4.5 Year training programme
- Work & Study at same time
- Study towards ICAS Professional Qualification
- Must be completing 5 Highers over 1 or 2 years (any subjects)

Here's what you should do before you apply.





Why EY?

We empower our people to ask our clients better questions, constantly challenging through smart, disruptive ideas that prompt change and growth.

People

Mindset

Growth

Inclusivity

Flexibility

Get to know us better

If you're ready to start your career, we'll help you keep learning, evolving and building the future that's right for you.

Get in touch in person or online. We'll give you helpful advice and answer any questions you have on our student programmes.

Meet us

We run a number of events across the UK to give you the opportunity to meet our teams and find out more.

Head to ukcareers.ey.com/events to find an event near you.


Ask us

Speak directly with our grad trainees and apprentices from different parts of our business.

Visit ukcareers.ey.com/askus

Contact us

 eystudentrecruitment@uk.ey.com

 0800 289 208

Find out more at ukcareers.ey.com

Social

 facebook.com/EYCareersUK

 instagram.com/eyukcareers

 linkedin.com/company/ernstandyoung

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 youtube.com/EYUKCareers

Thank You